

Wood Wood is looking for a International Account Manager.

THE COMPANY

Wood Wood is an innovative retail environment and global fashion brand bridging the worlds of style, music and culture. Based in Copenhagen, Denmark, a city that prides itself in its creative community and environmental responsibility, Copenhagen serves as the perfect platform for the design studio, and its location in the local and multi-cultural neighbourhood of Nørrebro is evident in the brand's attitude.

PRINCIPAL ACCOUNTABILITIES

Reporting to the Commercial Director, this new position will establish and maintain the highest standards of account management. This role will be charged with strategically growing the presence of Wood Wood in selected international markets through direct account management and prospecting of new partners. This role will also support the Commercial Director and agency partners in driving the commercial success of Wood Wood through increased sales of our Menswear and Womenswear collections.

This role is the primary accountable account manager in selected international markets and providing overall international sales and account support.

PRIMARY TASKS

- Grow Wood Wood's International Sales, utilizing existing and new networks alike.
- Build and develop relationships with wholesale customers in selected international markets.
- Provide sales input to agency partner markets.
- Work closely with Finance and Logistics teams to ensure the strongest possible service.
- Regular monitoring of accounts.
- Co-manage international showrooms to ensure a Wood Wood Tone of Voice.
- Provide sales reports to drive the growth of Wood Wood.

SKILLS

- Have a perfect command of written and spoken English.
- Other Languages are a benefit.
- Flexibility to work and travel internationally.
- Strong existing wholesale network in menswear and womenswear.

Please send your application and CV with the subject 'International Account Manager' to job@woodwood.com.

Deadline for application: As we interview candidates continuously, we kindly ask that you submit your application asap.

Location: Wood Wood HQ, Nørrebrogade 106, 2200 Copenhagen N.

WOOD WOOD

WWW.WOODWOOD.COM

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